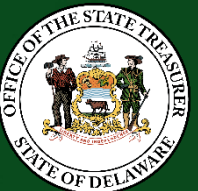


Office of the State Treasurer

FY 2027 Joint Finance Committee Hearing

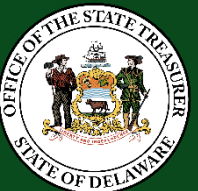
February 10, 2026

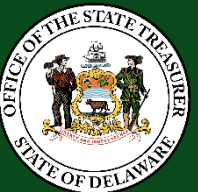


Our Mission

To create value for Delawareans by fostering a culture of financial excellence in the execution of secure transactions, stewardship of state tax dollars, and provision of financial empowerment avenues – with an emphasis on serving our communities.

Through continuous innovation and execution of impactful policy, we aim to build a future where every Delawarean benefits from economic opportunity and long-term financial security.





OST Divisions & Operations

Contributions & Plan Management

Deferred Compensation
DE529
DEPENDABLE
Delaware EARNs

Operations & Fund Management

State Banking Relationships
Merchant Services
Debt Management
Cash Management

Reconciliation & Transaction Management

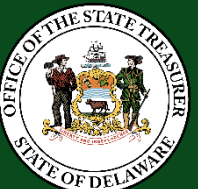
Revenue Collection
Payment Distribution
Bank Reconciliations
Internal Budget Preparation & Monitoring

Performance & Project Management

Operational Coordination
Process Improvement
Business Process Modeling
IT Services

Policy, Communications & Community Engagement

Administration



Investment Performance

\$6.62B

total market value of the state's portfolio

\$4.52B

reserve portfolio

FY25 return: 6.52%

\$1.67B

liquidity portfolio

FY25 return: 5.27%

\$143M

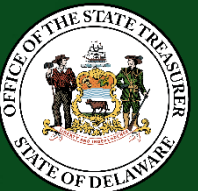
endowment fund

FY25 return: 12.8%

\$289M

federal ARPA holdings

FY25 return: 5.08%



Savings Plan Growth



\$9.1 million
total assets
▲ \$7.7M YoY

8,788
funded accounts
▲ 91% YoY

As of January 31, 2026



\$1.61 billion
total assets
▲ 15% YoY

1,651
2025 enrollments
▲ 8% YoY

As of December 31, 2025



\$748.2 million
total assets
▲ 10% YoY

3,636
2025 enrollments
▲ 8% YoY

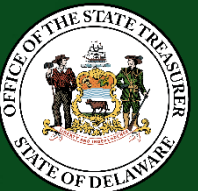
As of December 31, 2025



\$8.6 million
total assets
▲ 10% YoY

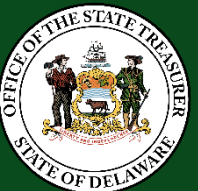
\$3.15 million
YTD contributions
▲ 70% YoY

As of December 31, 2025



Vacant Positions

OST has **one vacant FTE position** that is currently in the final stages of being filled.



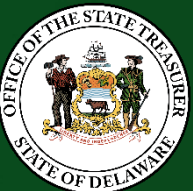
Federal Funding Changes & Considerations

Medicaid and Supplemental Nutrition Assistance Program

Medicaid work requirements could result in 50,000+ Delawareans losing coverage; SNAP benefit cuts and pending reduction in federal coverage of administrative costs

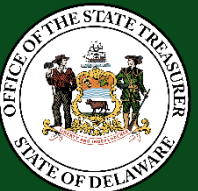
Mandated Electronic Payments

New legislation in alignment with federal initiative that took effect on Sept. 30, 2025, mandates electronic payments for all state vendors



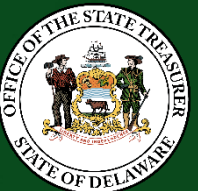
Agency Performance Metrics

Operational Area	Performance Measure	FY27 GRB Goals	How?
Contributions & Plan Management – 457(b) and 403(b)	Account & AUM growth	<ul style="list-style-type: none"> 33,000 accounts \$1.725B AUM 	Continued educational campaigns and outreach efforts
Contributions & Plan Management – DE529	Account & AUM growth	<ul style="list-style-type: none"> 29,600 accounts DE529: \$795M 	Ongoing community engagement, sponsorships, and collaboration with Office of Vital Statistics
Contributions & Plan Management – DEpendABLE	Account & AUM growth	<ul style="list-style-type: none"> 950 accounts \$13M AUM 	Raise awareness through further engagement, leveraging age adjustment and cap increases
Operations & Fund Management	Investment returns and liquidity performance	Returns at or above benchmark while preserving liquidity and principal	Proactive portfolio management and allocation review
Reconciliations & Transaction Management	Timely reconciliation and transaction processing	Accounts reconciled monthly, maintaining audit readiness	Reconciliation software expansion, process improvements, staff training, and interagency collaboration

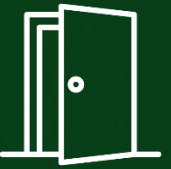


Office of the State Treasurer

FY 2027 Budget Requests



Delaware EARNs

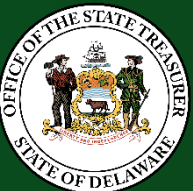


1

EARNs Program Manager FTE

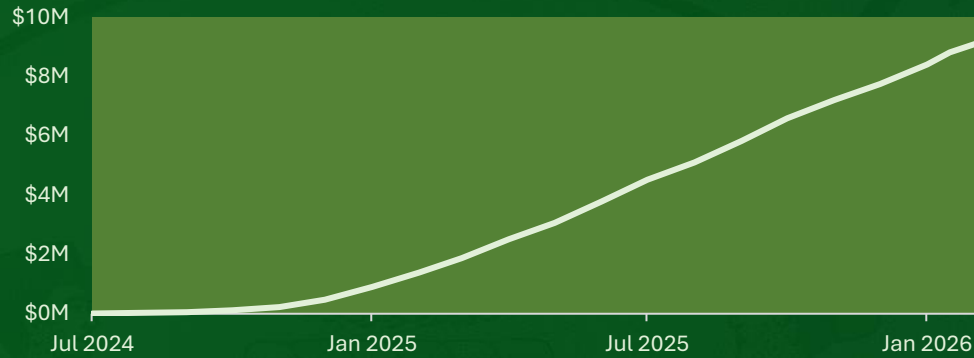
\$117.9 (GF)

Personnel costs associated with the Program Manager position to support the continued growth of the statutorily mandated Delaware EARNs program.

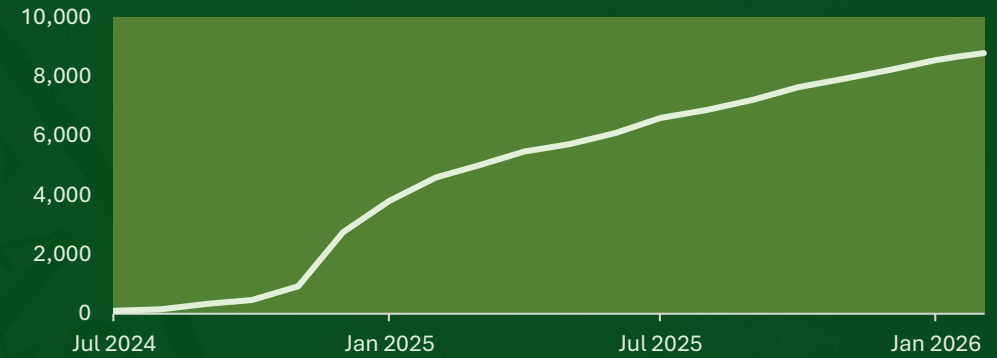


Delaware EARNs Growth

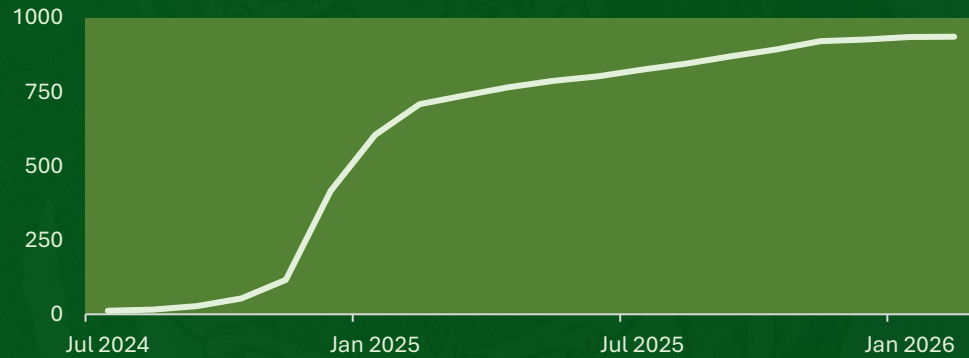
Total Assets



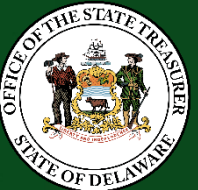
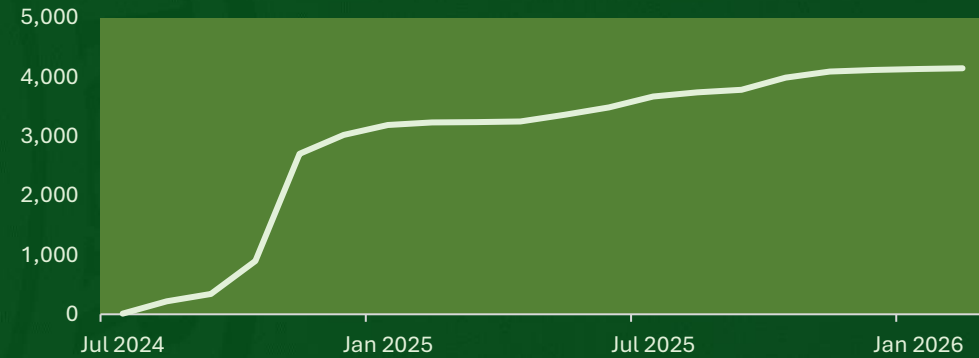
Funded Accounts



Employers Submitting Payroll Deductions



Employers That Certified Exemption



Information Technology

2

Secure End User Services (SEUS)

\$60.0 (ASF)

Technology products and services provided through DTI's Shared Service Cost Model – including network security, collaboration software, and voice services.

GRB

3

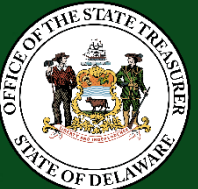
Technology Needs

\$107.8 (GF)

Covers the cost of replacement for PCs going out of warranty during FY27, miscellaneous technology supplies, software licensing, and non-SEUS DTI services.

GRB

Partial



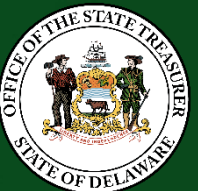
Bank Account Reconciliation Project

4

Transaction Reconciliation Transition

\$150.0 (ASF)

Supports the ongoing project of moving bank account reconciliations into cloud-based software as OST continues its transition from inefficient legacy software.



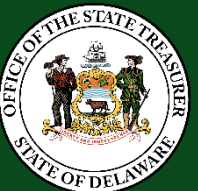
Debt Management Technology

5

Integration & Automation Enhancements

\$150.0 (ASF)

Supports our transition from manual debt management processes to an integrated, cloud-based platform.



Merchant Services & PCI Compliance

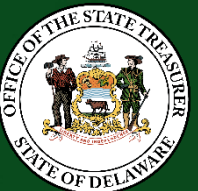
6

Merchant Services & PCI-DSS

\$500.0 (ASF)

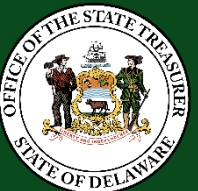
Covers rising costs associated with statewide merchant services – including credit card processing, e-commerce transactions, and maintaining secure & compliant payment systems.

GRB



Office of the State Treasurer

Q&A / Public Comment





treasurer.delaware.gov



TreasurerDavis

