FY 2025 Operating Budget Presentation

Delaware State Housing Authority February 8, 2024



ABOUT DELAWARE STATE HOUSING AUTHORITY (DSHA)

- Our mission is to efficiently provide, and to assist others to provide quality, affordable housing opportunities and appropriate supportive services to low- and moderate-income Delawareans.
- Core DSHA Services:
 - Homeownership
 - Rental Housing
 - Community Development



NATIONAL PERSPECTIVE

10 States People Are Leaving:

- 1. California
- 2. New York
- 3. Illinois
- 4. Pennsylvania
- 5. Massachusetts
- 6. Washington
- 7. Colorado
- 8. Indiana
- 9. Michigan
- 10. Wisconsin

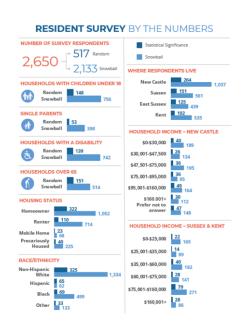
10 States People Are Moving To:

- 1. Texas
- 2. Florida
- 3. South Carolina
- 4. North Carolina
- 5. Georgia
- 6. Tennessee
- 7. Nevada
- 8. Maine
- 9. Delaware
- 10. Idaho

LOCAL PERSPECTIVE: HOUSING NEEDS ASSESSMENT

• Purpose:

- Typically commissioned by local governments and housing agencies
- Help understand current and projected housing costs and needs
- Inform planning, programming, and funding requests
- Third-party consultant: Root Policy Research
- Methodology:
 - Demographic data
 - Housing production data
 - Housing cost data
 - Stakeholder interviews
 - Focus groups
 - Housing survey



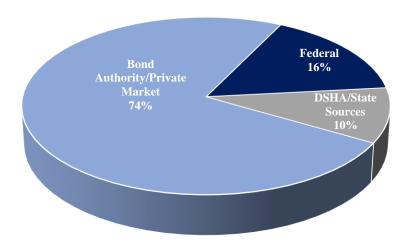
LOCAL PERSPECTIVE: HOUSING NEEDS ASSESSMENT

Notable Findings:

- High level of **cost burden among renters**.
- Current housing supply is becoming increasingly unaffordable for renters aspiring to homeownership.
- Building permits indicate a continuing trend of developing single-family detached homes, which are unaffordable for many Delawareans.
- Support for diverse housing types varies, but is generally highest among lower-income households and renters.
- Certain populations have disproportionate housing needs: Black households; households with disabilities; immigrant households; and single parent households.

REINVESTING IN DELAWARE

Program Funding: \$290 million



General Fund:	
Housing Development Fund (HDF)	\$4,000,000
State Rental Assistance Program (SRAP)	\$4,000,000
Total General Fund:	\$8,000,000

Bond Bill:	
Affordable Rental Housing Program	\$6,000,000
Downtown Development Districts	\$5,500,000
Strong Neighborhoods Housing Fund	\$4,000,000
Total Bond Bill:	\$15,500,000
DSHA Budget Request	\$23,500,000

*Not inclusive of one-time \$30,000,000 supplement



\$4,000,000 **REQUESTED**

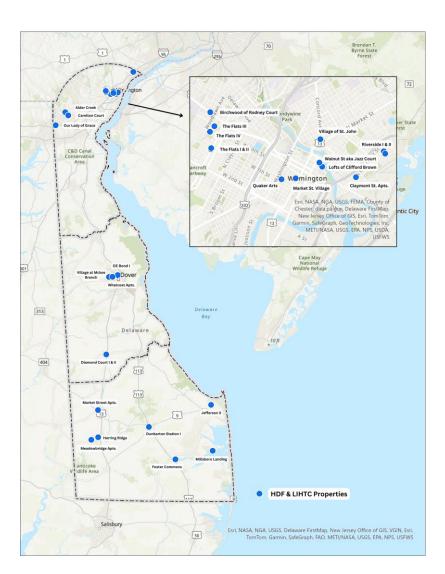


FINANCING FOR THE FUTURE

HOUSING DEVELOPMENT FUND

- Approximately \$19.4 million leveraged
 \$32.2 million in LIHTC equity in FY2023
- HDF also leveraged about \$44.4 million in private lending and other funding sources in FY2023
- Total leverage of HDF is nearly \$4 of investment for every \$1 of state funds provided

HOUSING DEVELOPMENT FUND PROJECTS 2013 - 2023



HOUSING DEVELOPMENT FUND PROJECT: CHRISTIANA VILLAGE











WILMINGTON | NEW CASTLE COUNTY 76 LIHTC Units

HOUSING DEVELOPMENT FUND PROJECT: OWENS/QUEENS MANOR









DOVER | KENT COUNTY110 LIHTC Units

HOUSING DEVELOPMENT FUND PROJECT: DIAMOND COURT I & II







HARRINGTON | KENT COUNTY 66 LIHTC Units



\$4,000,000 REQUESTED



SUPPORTING AT-RISK RESIDENTS

STATE RENTAL ASSISTANCE PROGRAM

- Helps low-income individuals who require affordable housing and supportive services to live safely and independently in the community
- Program participants contribute 28% of their monthly income for rent, and SRAP subsidizes the remaining portion
- Applications must be referred to DSHA by DHSS or DSCYF

State Rental Assistance Program		
Partner	Population	
Base Program		
DHSS	DSAMH – Mental Health Disabilities DSAAPD – Physical Disabilities DDDS – Developmental/Intellectual Disabilities	
DSCYF	Youth exiting out of foster care Family reunification	
Special Initiatives		
School Districts	Families with school-age children (HomeWorks) experiencing homelessness	
Group Violence Intervention (GVI)	High-risk individuals with previous involvement in gun crimes	





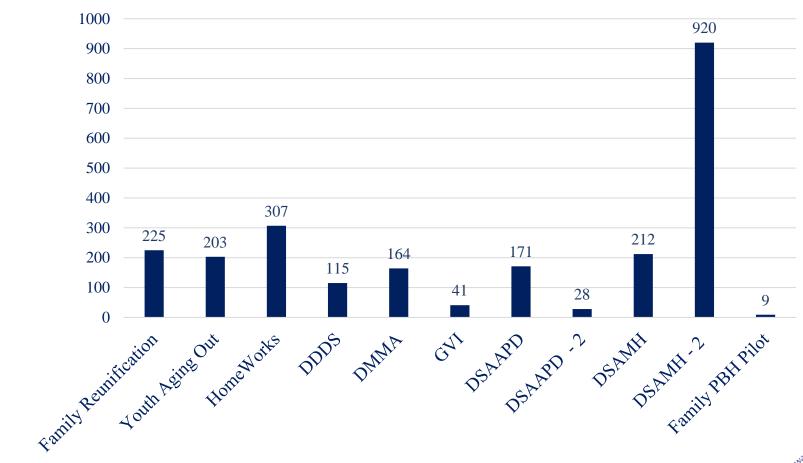


SUPPORTING AT-RISK RESIDENTS

- 2,395 households assisted (units leased) since the launch of the program in 2011
- HomeWorks supported a family homelessness initiative in Christina School District and also worked in both Capital and Seaford School Districts

STATE RENTAL ASSISTANCE PROGRAM (SRAP)

Households Assisted Since 2011: 2,395 as of 12/31/2023





SUMMARY OF BUDGET REQUEST

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SUPPLEMENTAL FUNDING

DSHA received \$48.25 million in State and Local Fiscal Recovery Funds (SLFRF) authorized by the American Rescue Plan Act (ARPA) and \$30 million in state dollars from the State of Delaware. These dollars are being used to fund programs related to economic development and affordable housing programs:



Catalyst Fund

\$16.8 Million 58% Committed

Supporting 50 units



Accelerator Fund

\$20.2 Million 68% Committed

Supporting 455 units



Preservation Fund

\$6.75 Million 95% Committed

Supporting 199 Units

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Market
Pressure Relief
Fund

\$4.3 Million 100% Committed

Supporting 440 Units



Tenant Rent Reporting Pilot

\$200,000 161 Enrolled

Applications
Closing in March



Closing Cost & Downpayment Assistance

Delaware Diamonds 147 Families \$2,148,000

Home Sweet Home 180 Families \$2,160,000

*2023 Only

SUPPLEMENTAL FUNDING MOVING FORWARD

- **\$26 million remaining** (\$13.6 in ARPA and \$13.1 in State Funds) to be spent by 2025
- Proposed uses:
 - Mixed Income Market Fund (FKA the MR Accelerator Fund) to target slightly higher income levels (65% - 100% AMI) as that is identified as a critical need
 - o Continue the Catalyst Fund past the December 2024 commitment deadline as there is a robust pipeline for the program
 - o **Offer another Special 4% LIHTC Round**, like the special round offered in the fall of 2023.
 - Offer another round of downpayment and closing cost assistance (Launched in January)

HOMEOWNERSHIP

DSHA helps people achieve homeownership, which supports families, strengthens communities, and makes our state a better place to live.

• Kiss Your Landlord Goodbye in 2023

- 749 families benefit from DSHA programs
- \$6,384,294 in downpayment and closing cost assistance distributed
- 657 first-time homebuyer's tax credits distributed
- \$193,323,877 in mortgages were financed



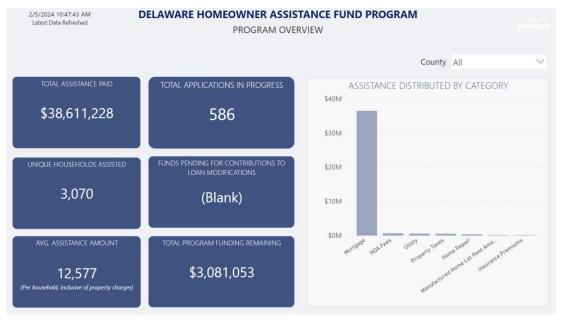
Mike Webb and fiancé Nicole Moore, Delaware Diamonds Recipients

DELAWARE MORTGAGE RELIEF PROGRAM

DSHA received \$50 million in Homeowner Assistance Funds from the U.S. Treasury Department. These dollars are being used to assist Delawareans facing foreclosure or mortgage delinquency.



The Perez Family and Sabrina Hawkins, DEMRP Program Specialist





Eugene R. Young, Jr., Director

18 The Green Dover, DE 19901

(302) **739** – **4263** www.destatehousing.com



APPENDIX



STATE RENTAL ASSISTANCE PROGRAM (SRAP)



